

### #Hashtags & Social Media Tips

Spreading the word about #NCWine



#### The NC Wine Guys

#### Joe Brock

- Native of Wilkes County, NC
- IT Software Engineering Manager by day
  - Mooresville, NC is home.
  - Favorite wine is the one in our glasses!

#### **Matt Kemberling**

- Originally from Upstate NY
- IT Manager Master Data by day



#### Agenda

- #hashtags
- The Big 3: Facebook, Instagram, & Twitter
  - Posting
  - Viewing your feed
  - Sharing posts
  - Using #hashtags
  - Demographics
- Future Social Media Events
- Q & A



## #hashtags



### What's the #BigDeal anyway?

- Why?
  - Makes searching for posts easier!
  - Assists in promotion of trending topics!
- How?
  - Used within the message or at the end of a message.
  - Make them reasonably short but meaningful AND easy to understand.



### What's the #BigDeal anyway?

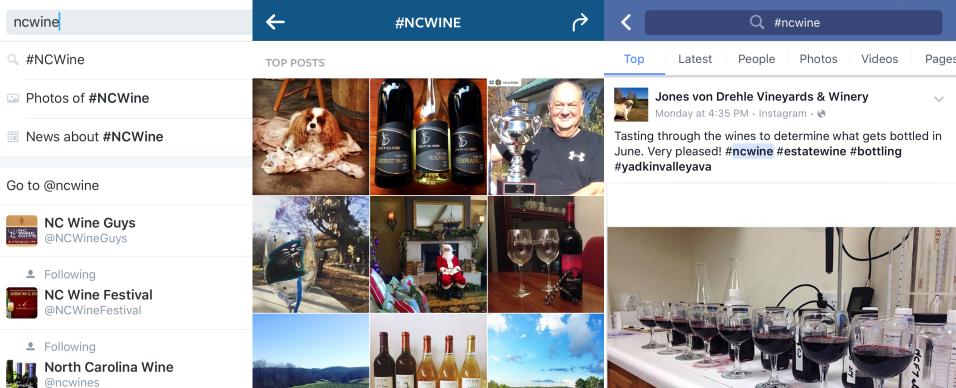
- #NCWine
  - Consistent brand identification for NC Wine!
  - Follows accepted convention for other state branding (e.g. #vawine #cawine, #txwine).
  - Use it with every post on every outlet.
  - Note it's not #ncwineS
- #YourBrand
  - Create a consistent #hashtag for your brand.
  - Use it with every post on every outlet.



### What's the #BigDeal anyway?

- #YourAVA/Region
  - Provides recognition for specific regions of the state (e.g. #YadkinValley #HawRiverValley #SwanCreek #UpperHiawassee #AppHighCountry).
- #Consistency
  - Use them with EVERY post.





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3,427 posts





86 Likes 8 Comments





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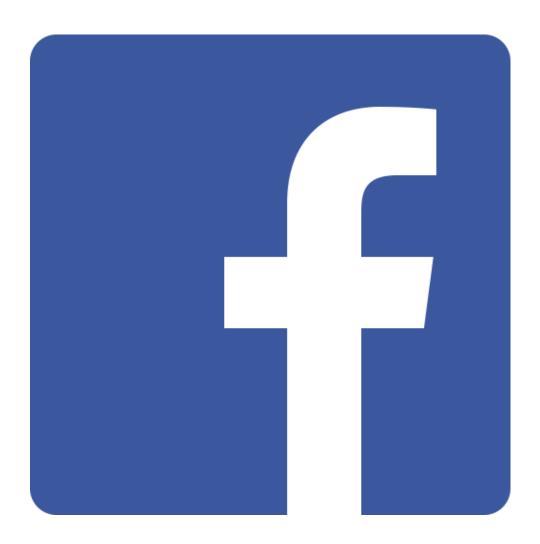
# The Social Media Big 3



#### Social Media Key Points

- Regular, consistent postings across social media channels.
- Grammar and spelling count!
- Include a picture. It brings more attention to your posts and makes them more likely to get shared!
- Talk about events but don't forget to make regular posts about the wine! It is the most important thing.
- Hashtags are not optional!
- Post using the each network's website or app.







## Making the most of Facebook: Your Online Presence and Page

- Pages
  - Use an actual Facebook page not a personal page.
  - Have one page to avoid confusion for customers.
- Posting
  - Use complete sentences. There is no character limit.
  - Make posts engaging. You want to drive a conversation with your audience.
  - Focus on creating your brand through your posts!



### Making the most of Facebook: Your Online Presence and Page

- Sharing posts
  - When viewing your feed, re-share posts from your peers. This helps the post reach more people! They should do the same for you!
- Hashtags
  - Use mostly at the end of posts.
- Mobile
  - Use the Facebook Pages App to easily post from your mobile device.



## Making the most of Facebook: Your Online Presence and Page

- Demographics
  - 77% of women use; 66% of men use
  - 87% of 18 29 year olds are on Facebook compared to 56% of those over 65
  - Popularity among older users is growing

#### Source:

http://www.paceco.com/insights/social-media/popular-social-media-demographics/







#### Visual Storytelling Through Instagram

- Posting
  - A picture is worth a thousand words.
  - Make sure the photo is clear.
  - Include details about your photos.
  - Use complete sentences.
  - Behind the scenes content is perfect for Instagram!
- Viewing your feed
  - First, like other NC Wine and wine related pages!
  - Keep up with other NC Wine feeds!



#### Visual Storytelling Through Instagram

- Sharing posts > Repost App
  - Download this app.
  - It allows you to repost picture while giving credit to the original author.
- #hashtags
  - Use mostly at the end of posts.



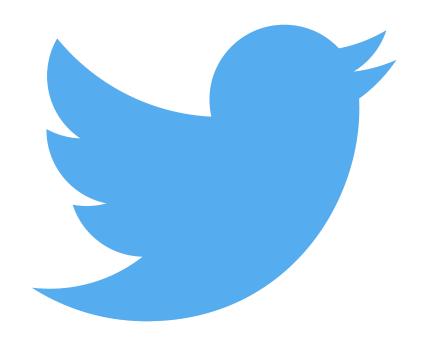
#### Visual Storytelling Through Instagram

- Demographics
  - More popular with young adults than Facebook or Twitter
  - 55% of 18-29 year olds are users
  - 59% of users are on Instagram daily

#### Source:

http://www.paceco.com/insights/social-media/popular-social-media-demographics/







## Simple & Straightforward Messaging without too much fluff

- Posting
  - Short text. There is a 140 character limit.
  - Use shortcuts for longer words and phrases.
  - All about the here and now!
- Viewing your feed
- Sharing posts
  - Just retweet!
- #hashtags
  - Use throughout a post or at the end.
  - Use to follow a conversation.



## Simple & Straightforward Messaging without too much fluff

- Demographics
  - 37% of 18-29 year olds are users
  - 25% of 30-49 year olds are users
  - 9% of 50-64 year olds are users
  - More men than woman use Twitter

#### Source:

http://www.paceco.com/insights/social-media/popular-social-media-demographics/



#### Key Takeaways:

- Make consistent & frequent postings.
- Always post a picture.
- Use #hashtags to link your message to others.
- Make sure you are present on all of the Big 3 social media channels! If you don't have an account on all three, create one!



### Demo



#### **#NCWine Social Media Events**

### The Goal: Increase online presence for #NCWine

- Past Events
  - #winechat September 2015 & 2016
- Future events
  - #NCWineChat
  - Another #winechat featuring #NCWine
  - Tasting Events with local/national bloggers.



## Q&A



#### Contact Us!



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**#NCWine** 



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